



MARINETEK NETWORK EXPANDS

We are happy to inform you that Marinetek Network covers now more than 30 countries and operates in four different continents: **Europe, Asia, Africa and North America**. The new distribution agreements have been signed for **North America, Turkey, Bulgaria, Korea and Cyprus**.

In the USA Marinetek has joined forces with Christopher C. Clark, one of leading authority on the design and construction of floating marina systems with more than 600 marinas completed during the past 26 years. **Marinetek NA** (North America) was introduced first time during the International Marina Conference in Atlanta in January and is at the moment under negotiations for the first projects.

In Turkey Marinetek works now with **Marinetek DAS**, jointly owned by Marinetek and its long term Turkish partner Das Oto ve Jen. The company is run by Kerim and Ali Basakinci, well experienced and connected local business men. The company has just completed the first phase of the Etibank Marina in Göcek and is now concentrating on setting up a pontoon production in Turkey for the next season.

In Bulgaria Marinetek has signed a distributor agreement with **Sailmarine**. Managing Director, Stanislav Kassarov is also a President of Bulgarian Sailing Federation and has a good knowledge in the marina business. The cooperation of Marinetek and Sailmarine was published in one of the first Marina Conferences in Bulgaria, which was held in Varna during the Bulgaria Boat Show in June.

In Korea Marinetek has opened the market with two companies, **Floatec** and **Area Marketing System**. They both attended the "first real boat show" of Korea creating positive publicity for Marinetek. In Korea the marina business is taking its first baby steps, but has great future prospects.

In Cyprus Marinetek has joined forces with **Stain Care**. Managing Director Erik Malinen has got an established construction business there for the last 17 years and will be a key person when new projects start to realize.

MARINETEK FINLAND OY

ADDRESS Vattuniemenkatu 3, FI-00210 Helsinki, Finland
VAT FI 07782658

TEL +358 9 6824 100
FAX +358 9 6824 1030

EMAIL info@marinetek.net
WEBSITE www.marinetek.net